



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 22, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Hatton, Catherine E.	Long Island Insurance Solutions	\$236,981	50
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$171,580	39
Maisto, Stephen	Senior Health Solutions	\$141,360	6
Lemar, Mike	Sunshine State Agency	\$76,263	34
Long Island Health Plans, Inc.		\$66,066	9
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$58,013	14
Graham, Mark B.	AmeriLife - Career	\$51,455	53
Platinum Producers (\$30,000 - \$50,000)			
Concklin, Ron	Rosenberg-Concklin, Inc.	\$46,763	20
Borosak, William J. Jr.	Secure Financial Group, LLC	\$41,140	11
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$39,554	6
Your Health Insurance Agency, Inc.		\$36,412	6
Senior Services of North America, Inc.		\$35,730	9
Barta, Devin M.	Barta Insurance Agency	\$34,200	7
Shackelford, Edward L.	The Assurance Group, Inc.	\$32,676	12
Maisonet, Joseph	Maisonet Insurance Agency	\$32,672	5
Gold Producers (\$10,000 - \$30,000)			
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$27,405	11
Ahlbum, Tim	Health Coverage Solutions	\$26,880	5
Professional Group Plans, Inc.		\$26,685	4
Futurity First Insurance Group, Inc.		\$25,223	8
Wroblewski, Robert M.	SOS Insurance Group	\$24,670	8
Sheldon, Paul, CLU ChFC	Paul Sheldon Insurance & Benefits Planning	\$23,651	1
Bowes, Barbara N.	Bowes Insurance Agency	\$20,460	4
Clark, John W.	Senior Solutions Insurance Agency	\$19,460	14
Abbatiello, Vincent	Mainstay Retirement Solutions	\$19,008	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$18,804	16
Bowes, Richard	Bowes Insurance Agency	\$17,712	1
Schwartz, Scott J.	Insurance Protection Services	\$16,188	1
Semryck, Steven I.	Semryck Insurance Agency	\$15,605	2
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$14,904	4
Schwartz, Richard S.	Insurance Center of S. Florida	\$13,632	5
Harasym, Kenneth J.	Harasym Insurance Agency	\$13,512	1
Washwick, Karl	The Washwick Agency, Inc.	\$13,343	1
American Eagle Consultants, Inc.		\$13,275	13
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$12,647	4
Abadjian, Pierre	Abadjian Insurance Group	\$12,624	3
Rosati, Lisa	Rosati Insurance Agency	\$12,336	2
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$11,971	4
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$11,316	3
Safe Path Benefits, Inc.		\$11,144	3
FNA Insurance Services, Inc.		\$10,644	2
Judah, Charles G.	MSIS, Inc.	\$10,408	1
Silver Producers (\$5,000 - \$10,000)			
Senior Insurance Marketing, Inc.		\$9,864	2
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$9,564	1
Graham, Matthew B.	AmeriLife - Brokerage	\$9,384	3
Greenberg, Joshua K.	Greenberg Insurance Agency	\$9,276	1
Pollier, Robert L. Jr.	Senior Management Services	\$8,952	3
Ahmed, Nur N.	Ahmed Insurance Agency	\$8,704	3
Marrujo, Rosamaria	Marrujo Insurance Agency	\$8,206	4
Carran, John S.	Carran Insurance Agency	\$7,438	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$6,420	1
Forhman, Elaine T.	R & E Marketing Assoc., Inc.	\$6,340	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$6,071	2
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$5,945	1
The General Agent For Agents, Inc.		\$5,918	4
Olguin, Loren A.	Olguin Insurance Agency	\$5,603	3
Hirsch, Susan J.	Hirsch Insurance Agency	\$5,531	3
Ritter, Robert W.	Ritter Insurance Agency	\$5,363	1
Edwards, Jackson IV	Edwards Insurance Agency	\$5,304	1
Holmquist, James A.	Holmquist Insurance Agency	\$5,076	1



UA Weekly Leader Board

General Agencies

FOR THE WEEK ENDING

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Bronze Producers (\$2,500 - \$5,000)

Marrow, Elizabeth	Marrow Insurance Agency	\$4,992	1
Shaw, Tim	Shaw Insurance Agency	\$4,980	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$4,979	1
Huberman, Richard	Huberman Insurance Agency	\$4,943	1
Healthcompare Insurance Services, Inc.		\$4,872	2
Krantz, Brian	Krantz Insurance Agency	\$4,848	1
Chacon, Cesar	The Insurance Hub	\$4,776	2
Nelson, Clinton R.	MA Plan Services	\$4,752	3
Martinez, Bett L.	Martinez Insurance Agency	\$4,631	1
Palmer, Casey V.	Palmer Insurance Agency	\$4,610	2
Gassett, Sue A.	Gassett Insurance Agency	\$4,607	2
Green, Laurie A.	Green Insurance Agency	\$4,380	1
Collins, Robert D.	Collins Insurance Agency	\$4,368	1
Waxman, Andrew B.	Waxman Insurance Agency	\$4,308	1
Fuchs, Curtis R.	Fuchs Insurance Agency	\$4,296	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$4,295	1
Heller, Mark	Heller Insurance Agency	\$4,247	1
Finkelstein, Lynn	Finkelstein Insurance Agency	\$4,224	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,987	2
Arlein, David	Arlein Insurance Agency	\$3,948	1
Gilbert, Brian	Gilbert Insurance Agency	\$3,900	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,791	2
Meehan, Thomas P.	Meehan Insurance Agency	\$3,768	1
RJC Independent Ins Brokerage, Inc.		\$3,716	1
Maiella, James F.	Maiella Insurance Agency	\$3,706	1
Roy H Reeve Agency, Inc.		\$3,695	1
Savoy, Donald C. Jr.	Savoy Insurance Agency	\$3,695	1
Castro, Diane	Castro Insurance Agency	\$3,576	1
Hoffman, Debra R.	Hoffman Insurance Agency	\$3,576	1
Secure West Insurance Marketing		\$3,576	1
Stanton, David R.	Gateway Insurance, Inc.	\$3,507	1
Mittler, Jacqueline M.	Mittler Insurance Agency	\$3,504	1
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$3,479	1
Cohen, Sheila G.	Cohen Insurance Agency	\$3,466	1
Alan, Stuart	Senior Care Insurance Center	\$3,456	1
Sachs, Marion S.	Sachs Insurance Group	\$3,456	1
ERIN Marketing, Inc.		\$3,448	4
Kieta, Richard B.	Kieta Insurance Agency	\$3,336	1
Daley, Michael A.	Daley Insurance Agency	\$3,316	1
Wohl, Gregory	Wohl Insurance Agency	\$3,228	1
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$3,084	1
Nagy, Daniel A.	Nagy Insurance Agency	\$3,084	1
Sweeney, James A.	American Senior Benefits	\$3,072	5
Contemporary Employee Plans, Inc.		\$2,976	1
Salmon, Sandra R.	Salmon Insurance Agency	\$2,976	1
World Wide Coverage Corp.		\$2,976	2
Peltz, Arnold	Peltz Insurance Agency	\$2,964	2
Meshil, Kayleigh A.	Meshil Insurance Agency	\$2,952	2
Katlin, Andrew	Katlin Insurance Agency	\$2,931	1
Zion, Joseph S.	Zion Insurance Agency	\$2,846	1
Yager, Gary J.	Yager Insurance Agency	\$2,844	1
Dent, Mark D.	Dent Insurance Agency	\$2,772	1
Butler, Brian	Butler Insurance Agency	\$2,760	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$2,760	1
Duryea, Don B.	Duryea Insurance Agency	\$2,748	3
Stickler, Roger D.	Stickler Insurance Agency	\$2,724	1
York International Agency, LLC.		\$2,688	1
Kendall, Thomas W.	Kendall Insurance Agency	\$2,640	1
Hutton, Edward F. Jr.	Hutton Insurance Marketing	\$2,616	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$2,530	1
Brooks, David A.	Brooks Insurance Agency	\$2,520	2
Schroader, Darry B.	Schroader Insurance Agency	\$2,520	2
Joiner, Clifton T.	Joiner Insurance Agency	\$2,508	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

November 22, 2015

Diamond Producers (\$20,000 & Above)

Maisto, Stephen	\$71,424	Payant, Thomas A.	\$25,680
Short, James P.	\$34,224	Sheldon, Paul, CLU ChFC	\$23,651
Ahlbum, Tim	\$27,781	Kralstein, David L.	\$21,960
Keil, Russell	\$27,528	Mayer, Bruce P.	\$21,519

Platinum Producers (\$15,000 - \$20,000)

Sachs, Kerry	\$19,831	Rosati, Lisa	\$16,550
Holdren, Charles E.	\$18,307	Schwartz, Scott J.	\$16,188
Gordon, Barry N.	\$17,844	Jennings, Mark	\$15,816
Bowes, Richard	\$17,712		

Gold Producers (\$10,000 - \$15,000)

Sandler, Steven A.	\$14,827	Mahr, William M.	\$11,160
Harasym, Kenneth J.	\$13,512	Montreuil, James	\$11,152
Washwick, Karl	\$13,343	Grekin, Clifford A.	\$11,142
Fertig, Robert G.	\$12,622	Semryck, Steven I.	\$11,141
Lawrence, Kevin	\$12,581	Graham, Christopher N., CLU	\$11,123
Chard, Dani L.	\$11,925	Mangini, Nicholas L.	\$11,064
Peltz, Arnold	\$11,896	Dibisceglie, Darrin J.	\$10,596
Edwards, Jackson IV	\$11,832	Ferrara, Lynda	\$10,408

Silver Producers (\$5,000 - \$10,000)

Frey, Randolph W. Jr.	\$9,900	Stevens, Ray	\$6,622
Lembcke, Julia G.	\$9,767	Spire, Brian W.	\$6,540
Hatton, Catherine E.	\$9,744	Bahlkow, Valerie J.	\$6,504
Barganier, Brian K.	\$9,684	Hoyek, Pete N.	\$6,420
Sakharoff, Richard D.	\$9,564	Forhman, Elaine T.	\$6,340
Aarons, Neill	\$9,420	Ottovegio, Xiomara	\$6,252
Pekala, David C.	\$9,276	Bowes, Barbara N.	\$6,168
Stevens, Jason	\$9,094	Ranney, Eugene	\$6,036
Mosca, Anthony F.	\$8,920	Borosak, William J. Jr.	\$5,951
Aboul-Hosn, Haitham M.	\$8,472	Rosen, Paul J.	\$5,945
Kempler, Gary S.	\$8,267	Tambasco, Gary	\$5,933
Caravousanos, George J. Jr.	\$8,208	Catron, Edward A.	\$5,916
Horan-Luce, Gracemarie	\$8,142	Kahn, Peter S.	\$5,688
Branch, Beth	\$7,812	Kovacs, Michael C.	\$5,412
Malooley, Michele A.	\$7,531	Walker, Mark E.	\$5,400
Guisseppone, Melissa B.	\$7,440	Ritter, Robert W.	\$5,363
Keating, Gizella W.	\$7,438	McGregor, Iyan L.	\$5,304
Kosefsky, Linda S.	\$7,432	Wright, Keith A.	\$5,280
Kehoe, Thomas F.	\$7,296	Brown, Richard A.	\$5,220
Gilbert, Brian	\$7,224	Palmer, Casey V.	\$5,208
Pucci, Katya	\$7,056	Calvacca, Anthony Jr.	\$5,208
Lucas, Richard	\$6,912	Jerry, Stephen	\$5,204
Rash, Richard S.	\$6,828	Altan, Sandra L.	\$5,184
Mavretich, Robert	\$6,740	Holmquist, James A.	\$5,076
Omid, Robert	\$6,728		



UA Weekly Leader Board

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Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

November 22, 2015

Bronze Producers (\$2,500 - \$5,000)

Marrow, Elizabeth	\$4,992	Bloomer, Joe K.	\$3,360
Greenstein, Bruce	\$4,980	Kieta, Richard B.	\$3,336
Fingeret, Benjamin W.	\$4,979	Lehman, Lary P.	\$3,324
Stevens, Sandra K.	\$4,978	Daley, Michael A.	\$3,316
Huberman, Richard	\$4,943	Gorkiewicz, Louise	\$3,298
Esch, Jagger W.	\$4,930	Woodside, Bettyann E.	\$3,277
Krantz, Brian	\$4,848	Kingsley, Beverly J.	\$3,276
Barta, Devin M.	\$4,691	Langholtz, Eric	\$3,276
Martinez, Bett L.	\$4,631	Silverstein, Howard N.	\$3,276
Schneider, David F.	\$4,572	Hawker, Robert S.	\$3,228
Fazio, Joseph J.	\$4,508	Vanhoesen, Curtis	\$3,228
Colon, Ronald	\$4,464	Butts, David J.	\$3,192
Semryck, Patricia A.	\$4,464	Garofalo, Joseph	\$3,192
Hoolahan, James E.	\$4,460	Gordon, Aaron	\$3,155
Green, Laurie A.	\$4,380	Greer, Michael	\$3,109
McElroy, Douglas H.	\$4,368	Doetsch, Scott W.	\$3,108
Saylor, Dexter R.	\$4,332	Higgins, Suzanne M.	\$3,084
Berkowitz, Barnett	\$4,329	Nagy, David J.	\$3,084
Monterrey, Rafael	\$4,308	Concklin, Todd C.	\$3,048
Waxman, Andrew B.	\$4,308	Butler, Brian	\$3,024
Davis, Karen L.	\$4,307	Davidoff, Kenneth	\$2,976
Fuchs, Curtis R.	\$4,296	Gaska, Nancy	\$2,976
Dworkin, Earl D.	\$4,295	Kirby, Joseph S.	\$2,976
Ewing, Deborah L.	\$4,259	Rashkin, James A.	\$2,976
Clark, Thomas A.	\$4,251	Reardon, John J.	\$2,976
Friedman, Michael D.	\$4,248	Regnier, Thomas K.	\$2,976
Heller, Mark	\$4,247	Salmon, Sandra R.	\$2,976
Finkelstein, Lynn	\$4,224	Caramanica, Angelo	\$2,972
Ahlbum, Jon	\$4,176	Ehrhart, Margaret M.	\$2,954
Westfall, Edward B.	\$3,996	Sherland, Dean	\$2,953
Arlein, David	\$3,948	Rush, Francine	\$2,952
Balogh, Christian J.	\$3,948	Borjas, Israel	\$2,951
Colpitts, Walter W.	\$3,948	O'Marra, Thomas C.	\$2,951
Gardner, Grant G.	\$3,948	Westall, Dennis T.	\$2,940
Mankamy, Mary	\$3,948	Glickman, Abraham	\$2,931
Velazquez, Jacqueline B.	\$3,948	Anderson, Pamela A.	\$2,927
Costanzo, Nicholas P.	\$3,911	Benedeti-Zum Tobel, Giovanna	\$2,927
Hooker, Thad N.	\$3,900	Douglas, Bonnie R.	\$2,927
Mead, Keith S.	\$3,900	Milad, John	\$2,903
Bianco, Robert P.	\$3,768	Zion, Joseph S.	\$2,846
Flynn, Jennifer	\$3,768	Bennett, Eric D.	\$2,844
Meehan, Thomas P.	\$3,768	Doering, Robert J.	\$2,844
Chiungos, George T.	\$3,720	Gratzon, Peter	\$2,844
Clout, Erica	\$3,720	Moore, Daniel	\$2,844
Catanese, Robert J.	\$3,716	Pangborn, Theresa M.	\$2,844
Mirocco, Mark	\$3,716	Rolnick, Mark A.	\$2,844
Laskin, Muriel	\$3,712	Scott, James R.	\$2,844
Towson, Carole A.	\$3,708	Yager, Gary J.	\$2,844
Maiella, James F.	\$3,706	Joe, Todd M.	\$2,820
Weiner, Harvey E.	\$3,700	Brown, Matthew	\$2,784
Gagen, Mark T.	\$3,695	Klinck, Philip W.	\$2,784
Grant, Alisa D.	\$3,684	Dent, Mark H.	\$2,772
Finn, Richard M.	\$3,659	Ortez, Philip B. Jr.	\$2,760
Schneider, Linda B.	\$3,648	Rose, Vicki A.	\$2,760
Murphy, Stacy	\$3,588	Lemar, Mike	\$2,759
Terminiello, Christine	\$3,588	Lauer, Deborah	\$2,724
Hirsch, Linda I.	\$3,576	Stickler, Roger D.	\$2,724
Robbins, Philip L.	\$3,576	Cornett, Joshua	\$2,688
Gonzalez, Dana	\$3,516	Kane, David L.	\$2,688
Stanton, David	\$3,507	Atkinson, Robert D.	\$2,640
Mitler, Jacqueline M.	\$3,504	Hutton, Edward F. Jr.	\$2,616
Weiland, David	\$3,480	Morrison, Tara L.	\$2,616
Barrowman, Jeffrey A.	\$3,479	Sweeney, Alexander	\$2,615
Cohen, Sheila G.	\$3,466	Lange, Stephen R.	\$2,592
Alan, Stuart	\$3,456	Wyatt, Eddie H.	\$2,556
Sachs, Marion S.	\$3,456	Kleppe, Blake C.	\$2,532
Tantillo, Robert V.	\$3,455	Ehrlich, Carl F.	\$2,530
Cohen, David G.	\$3,408	Joiner, Clifton T.	\$2,508